



IQS Appoints Rifle-Shot Performance Holdings as Preferred Partner in Africa

IQS Continues Response to International Demand for Integrated Quality Management

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IQS, the leading provider of Enterprise Risk and Quality Management Software, has appointed Rifle-Shot Performance Holdings as the preferred partner of their product range in the African region.

Rifle-Shot Performance Holdings is a provider of targeted consulting and implementation skills in the fields of Operational Intelligence including Process Enterprise Resource Planning (ERP), Manufacturing Execution Systems (MES), Process Safety, Supply Chain, Customer Relationship Management (CRM) and Business Intelligence (BI).

"Rifle-Shot's wealth of knowledge, their strong customer base as well as their expertise in the process industry in both South and sub Saharan Africa made them the ideal partner to assist us in expanding our business in the African region," said Michael Rapaport, President and Chief Executive Officer of IQS.

"Our products fit well within the climate of opportunity in Africa – this is a burgeoning market for us, especially in the enterprise quality management arena, and we plan to leverage the existing inroads Rifle-Shot has already made," said Rapaport.

"We are very excited about this partnership and the expanded benefits we are now able to offer our clients through IQS' product offering," said Ian Huntly, Managing Director of Rifle-Shot Performance Holdings.

"Enterprise Quality Management is a burning requirement across all industries, especially in today's tough financial times. The payback is indeed substantial," said Huntly. IQS recently published a groundbreaking report that reveals over \$31M in documented savings other national and international IQS clients have achieved by using IQS as their foundation for driving Total Quality Management. The report - *[IQS: Savings Through Quality](#)* – covers customers in aerospace, medical device, automotive and other industries. The report can be downloaded from www.IQS.com.

"IQS has been solving complex manufacturing problems for companies for over fifteen years, whilst their lifecycle approach to quality management provides companies with centralised, real-time information to make the kinds of decisions that business can rely on," Huntly said.

Huntly said his organisation was proud to be associated with IQS who had recently been named as one of the top 40 Emerging Software vendors whose products are forging the next generation of technology and process innovation in manufacturing.

About IQS

IQS – Integrated Quality Systems, helps companies reduce costs and risk by improving quality throughout their enterprise and supply chain. Since its inception in 1988, IQS has been the choice of leading automotive, aerospace, chemical and process, discreet, medical device and recently high-profile manufactures such as those in the pet food industry. IQS reduces risk through a bottom-up verifiable approach to manufacturing. With countless case studies and bottom-line ROI testimonials, IQS

is the industry leader in enterprise risk and quality management software. For more information, please visit www.iqs.com.

About Rifle-Shot Performance Holdings

Rifle Shot Performance Holdings was formed in 2001 and Rifle-Shot provides targeted consulting and implementation skills in the fields of Operational Intelligence including; Process Enterprise Resource Planning (ERP), Manufacturing Execution Systems (MES), Process Safety, Supply Chain, Customer Relationship Management (CRM) and Business Intelligence (BI) to the Automotive, Metals & Mining, Process and Utilities industries. Rifle-Shot is a Level 4 BBBEE compliant organisation headquartered in Sandton, South Africa.

Contact: Lori Gipp, Vice President of Marketing, 440-333-1344, lgipp@iqs.com

IQS

25000 Century Club Blvd

Suite 400

North Olmsted, OH, 44070 USA

Phone: (440) 333-1344

Toll Free: (800) 635-5901

Fax: (440) 333-3752