



Globe Motors Saves Projected \$2.25M with IQS

IQS Client ROI Reaches 650% Within a Two-Year Period

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IQS, the leading provider of Enterprise Risk and Compliance Management Software, reports today that customer Globe Motors experiences a projected savings of \$2.25M since implementing IQS at its plants in Ohio, Alabama, Mexico and Portugal. Globe Motors designs, manufactures, and distributes precision, sub-fractional horsepower motors and motorized devices throughout the world for the industrial, military and aerospace, and automotive markets.

"Our customers understand the value of approaching quality as a way to save money and preserve market share instead of as a cost to the operation," said Michael Rapaport, President and CEO of IQS. "Improving product quality has a direct effect on a company's market valuation and enduring growth. IQS continues to be a highly effective and systematic solution for instilling best practices in quality throughout an enterprise."

In just two years, with IQS as its enterprise quality management foundation, Globe Motors has made a 22% overall quality/business efficiency improvement. The three biggest drivers for improvement were:

- Supplier quality improvement
- Repurposed labor overhead
- Automation of document control for ISO AS 9100, TS16949, FAA and medical device requirements and standards

"Tracking the real effect of business efficiency improvement has been possible because of IQS' seamless integration with our other critical business systems," said Steve Strickland, Director Quality Dothan Alabama Operations/Corporate Management Representative. "IQS' integration enables us to share data across systems and across the company so that we have a real-time, comprehensive view of quality operations in an instant. Because of this, we've grown from a disparate view of quality to a comprehensive and automatic view of how our operations are performing from a quality perspective. These systemic changes we've implemented are showing significant improvements in product quality, reduced costs, customer satisfaction and the confidence we have in conducting audits."

"Quality doesn't and shouldn't stop once regulatory requirements are met," said Lori Gipp, Vice President of Marketing at IQS. "IQS Enterprise gives manufacturers the foundation to improve, streamline and standardize quality - from supplier parts to final production - to make significant cost savings, as shown by Globe Motors and many of our customers."

IQS recently published a groundbreaking report that reveals over \$31M in documented savings other national and international IQS clients have achieved by using IQS as their foundation for driving Total Quality Management. The report - *[IQS: Savings Through Quality](#)* - covers customers in aerospace, medical device, automotive and other industries.

The *[IQS: Savings Through Quality](#)* report is available in the Downloads section of the IQS website at www.IQS.com.

About IQS

IQS – Integrated Quality Systems, helps companies reduce costs and risk by improving quality throughout their enterprise and supply chain. Since its inception in 1988, IQS has been the choice of leading automotive, aerospace, chemical and process, discreet, medical device and recently high-profile manufactures such as those in the pet food industry. IQS reduces risk through a bottom-up verifiable approach to manufacturing. With countless case studies and bottom-line ROI testimonials, IQS is the industry leader in enterprise risk and quality management software. For more information, please visit www.IQS.com.

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